

---

**LETTER OF UNDERSTANDING « A » FOR 2018**

---

EDAMAME

The Federation and Bonduelle Americas agree to collaborate on the development of edamame beans in **2018**.

In collaboration with the CÉROM, **management** and variety trials will be conducted as well as factory tests. These trials will aim to evaluate the agronomic performance of certain cultivars, to specify the maturity criteria for the initiation of the harvest and, finally, the quality of the processed product. The varieties will be chosen jointly on the basis of the attributes sought and availability.

For this purpose, the Federation will be responsible for:

- coordination and follow-up of tests with CÉROM
- technical and economic analysis
- writing the final report with CÉROM

Bonduelle Americas will be responsible for:

- identifying the desired characteristics
- conducting the factory tests and providing the results for the final report
- participating in the technico-economic analysis
- collaborating on writing the final report.

The cost of the tests shall be shared equally between the partners.

**IN WITNESS WHEREOF WE HAVE SIGNED ON THIS 19<sup>th</sup> DAY OF THE MONTH OF APRIL 2018.**

Association des manufacturiers de produits  
alimentaires du Québec (AMPAQ-CTAQ)  
(The Association)

Fédération québécoise des producteurs de fruits  
et légumes de transformation (FQPFLT)  
(The Federation)

Name	Signature	Name	Signature
Name	Signature	Name	Signature
Name	Signature	Name	Signature
Name	Signature	Name	Signature